

7) As a Manufacturer list your agents or distributors (indicate if sole agent)

8) Supplier Agreements/Contracts (Refer Annexure A for Products/Categories)

8.1.a) For which of the Products/categories can you do Fixed Price Agreement (Blanket Order)

8.1.b) Period of Blanket Order

8.2.a) For which Products can you enter into a Fixed Price / Fixed Quantity Agreement?

8.2.b) Period of Contract

8.3.a) For which of the products can you give us a price list? If yes Please Submit.

8.3.b) Validity of the Price List

8.4) Vendor Managed Inventory

For Which Products can you do VMI program with us (Refer Annexure A)

9) DELIVERY

A) Warehouse

Location	Size/Type	Products	Capacity

B) Transport owned by you

Location	Vehicle Type	Capacity	Quantity

C) Lead Time and Stocks (From receipt of order/confirmation till delivery)

Area	Product	Avg Stocks (Qty)	Lead Time in days
Jubail-Khobar-Ras Tanura			
Uthmaniya- Haradh			
Riyadh			
Jeddah-Rabigh-Yanbu			

SELF EVALUATION

Sr	Requirement	Points	Weight age	Score
2D	Length in Business			
	Over 5 Years	6		
	4-5 Years	4		
	1-3 Years	2		
	Less Than 1 Yr	1		
	No Information	0		
2E	Employee Size			
	Manufacturer Trader			
	Over 500 Over 30	6		
	300-500 21-30	4		
	100-300 11-20	2		
	20-100 1-11	1		
	No Information	0		
3	Website			
	With Catalogues, stocks, prices, training	6	1.5	
	Has Product Catalogues with Specs/FAQ	4		
	Has Financials /dealer Information	2		
	Has Website	1		
No Information	0			
4	Emails			
	Transactions are thru e mails	6	1.5	
	Communications are thru e mail	4		
	Key Personnel have e mail	2		
	Company has e mail	1		
No Information	0			
5	Business Nature			
	Manufacturer	6		
	Sole Agent/Importer	4		
	Authorized Distributor/ Whole seller	3		
	Trader	2		
	Shop/Firm	1		
	No Information	0		
6	Product Information received			
	Products, Specifications, Certification Info	6	2	
	Manufacturer, brand, country	4		
Annual Capacity, remarks	1			
7	List of Agents/Distributors	3		
8.1	Supplier Agreement (Annual)			
	List of items for Blanket Order/Contract		3	
	50-100 items	6		
30-49 items	5			

